



Packaged Professional Services Offering

(Valid to December 2005)

ESP Consulting offers three (3) flexible and ‘On-Demand’ Professional Services Solutions. These services, outlined below, help you manage your workload and resources.

Our Packaged Professional Service Offerings are;

1. Fixed prices, ‘standard project’ offerings as defined in our website.
2. Fixed and variable price project offerings where a significant degree of customisation is required to meet our client’s requirements.
3. A totally flexible professional services solution, based on the ‘minimum take or pay concept’ where our clients are guaranteed access to our services for a predefined duration.
 - a) Agreements are based on a minimum ‘take or pay’ services provision of either 6, 8 or 12 weeks per calendar year, longer durations can be discussed on a case by case basis.
 - b) Agreement durations offered are 2, 3 or 5 years.
 - c) Professional services are provided on an ‘as requested’, On-Demand basis and are supported by monthly time sheets.
 - d) Payments are quarterly in advance.
 - e) Significant project related costs, such as interstate and international travel, etc are not included in the above schedule of fees and will be agreed to on a case by case basis.

Minimum Services Duration (Weeks / Year)	6 Weeks	8 Weeks	12 Weeks
	6	8	12
Agreement Duration (Years)	\$/Year	\$/Year	\$/Year
2	\$75,000	\$95,000	\$138,000
3	\$69,000	\$88,000	\$120,000
5	\$63,000	\$76,000	\$102,000